

**Sylvia G. Zamponi**  
 District Director

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**SBA Loan Programs guides posted at:**  
<http://www.sba.gov/banking/progrguide.html>

**Visit us at:**  
[www.sba.gov/tx/harlingen](http://www.sba.gov/tx/harlingen)

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<http://www.delmar.edu/sbdcl>

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### SBA APPOINTS LITTLE ROCK COMMERCIAL LOAN SERVICE CENTER DIRECTOR

SBA has appointed Martin Orr as Director of the Little Rock Commercial Loan Service Center, which serves over 4,000 commercial lenders in 24 states in the Eastern U.S., the District of Columbia, and the territory of Puerto Rico. The Little Rock center services a \$17 billion portfolio of 146,000 SBA loans, including SBA guaranteed loans, Certified Development Company (504) loans and direct disaster loans. Prior to his appointment as Center Director, Orr served as Acting and Assistant Director of the Little Rock center and as Acting Director of the Fresno Commercial Loan Service Center which serves the Western U.S. Martin has also served at SBA Headquarters as Special Assistant to the Associate Administrator for Financial Assistance and Chief of the Certified Development Company Branch. A native of Kansas City, Missouri, Orr earned a BA from William Jewell College, an MBA from the University of Kansas and a PhD in Marketing from the University of Missouri.

### LOWER RIO GRANDE VALLEY DISTRICT OFFICE WELCOMES BRANCH MANAGER

The Lower Rio Grande Valley District management staff has recently welcomed Mr. Simon Castillo as the new branch manager of its Corpus Christi Branch Office. Mr. Castillo holds a Bachelor's Degree in Business Administration and Master's in Public & Institutional Administration from St. Mary's University, San Antonio. He served in the USAF and US Army Reserves. In addition to Mr. Castillo's prior government experience which includes work with Department of Commerce MBDA and Bureau of Census and HUD; his work experience includes business consultant and General Business Advisor assisting both private and public entities in San Antonio. Mr. Castillo can be reached at 361-879-0017, ext. 21 or by e-mail at [simon.castillo@sba.gov](mailto:simon.castillo@sba.gov).

### Fiscal Year 2005 – January 2005 Harlingen District Top Volume Lenders

Lender	Loans	Dollar Amt
1. Business Loan Express LLC	29	\$674,800
2. Innovative Bank	17	\$120,000
3. JPMorgan Chase	11	\$534,000
4. American Bank, N.A.	8	\$1,045,300
5. Texas State Bank	6	\$337,300
6. Bank of America	5	\$100,000
7. ValueBank Texas	4	\$1,035,000
7. Wells Fargo Bank	4	\$709,400
7. International Bank of Commerce	4	\$574,000
7. Capital One FSB	4	\$135,000
8. Texas Certified Development Co	3	\$2,272,000
8. Frost National Bank	3	\$1,158,900
8. McAllen National Bank	3	\$565,500
8. Lone Star National Bank	3	\$275,000

### Upcoming Events

■ **February 23, 2005 (9:00 am)**  
 Harlingen SBA Lender Roundtable, SBA Office, Harlingen, TX - **Special Guest Speaker** – Rick Schulze, SBA Regional Manager International Trade Programs

■ **February 24, 2005 (9:00 am)**  
 Corpus Christi SBA Lender Roundtable, SBA Office, Corpus Christi, TX – **Special Guest Speaker** Rick Schulze, SBA Regional Manager, International Trade Loans

### SAVE THE DATES!

■ **April 12, 2005** - Annual SBA Loan Program Training & Update in San Marcos, Texas.

■ **May 26, 2005** - Corpus Christi Small Business Week Celebration Luncheon – Location TBA

■ **August 15 -17, 2005** – SBA Region VI Mid-America Lenders Conference, The Woodlands Resort Center, Houston, TX.

**More Info to Come Soon!**